

# EV Markets and Recharging Infrastructure in North America

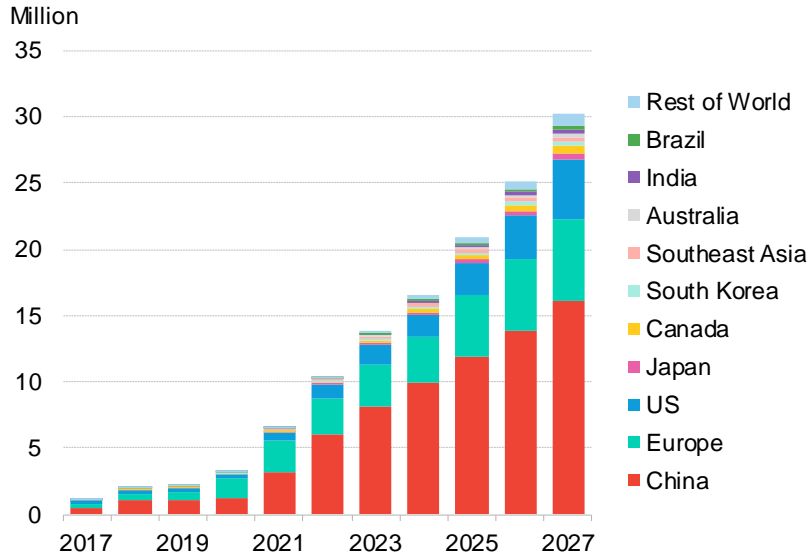
NAATBatt 2025

Evelina Stoikou

February 18, 2025

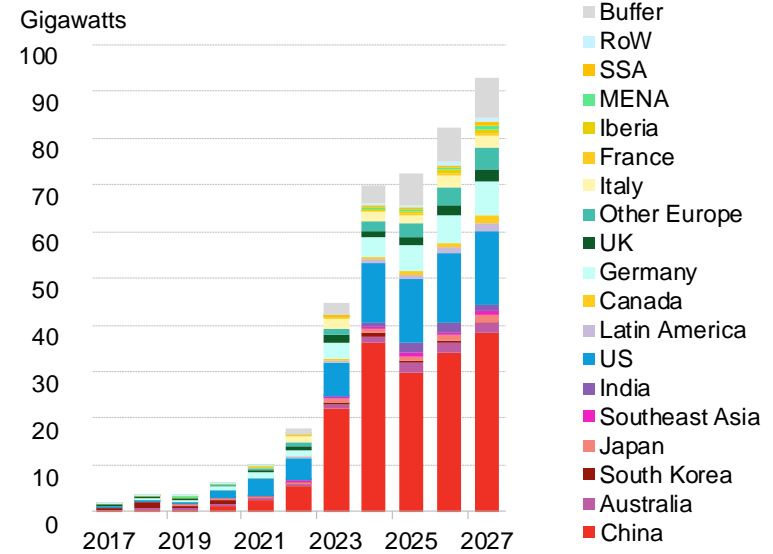
# Demand for EVs and stationary storage is rising around the world

## Global near-term EV sales by market



Source: BloombergNEF. Note: Europe includes the European Union, the UK and European Free Trade Association (EFTA) countries. EV includes battery-electric and plug-in hybrid vehicles.

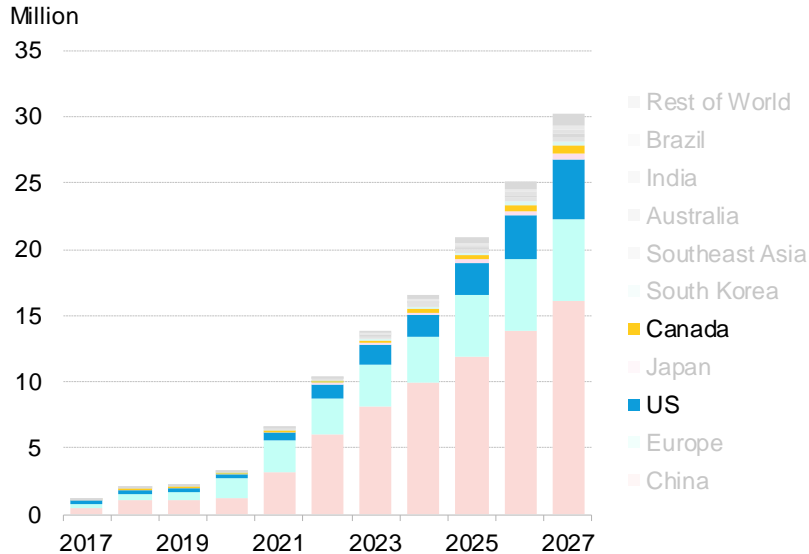
## Global gross energy storage capacity additions by market



Source: BloombergNEF. Note: SSA is Sub-Saharan Africa, MENA is Middle East and North Africa. Markets ordered by regional group. Buffer refers to headroom not explicitly allocated to an application. RoW is Rest of World.

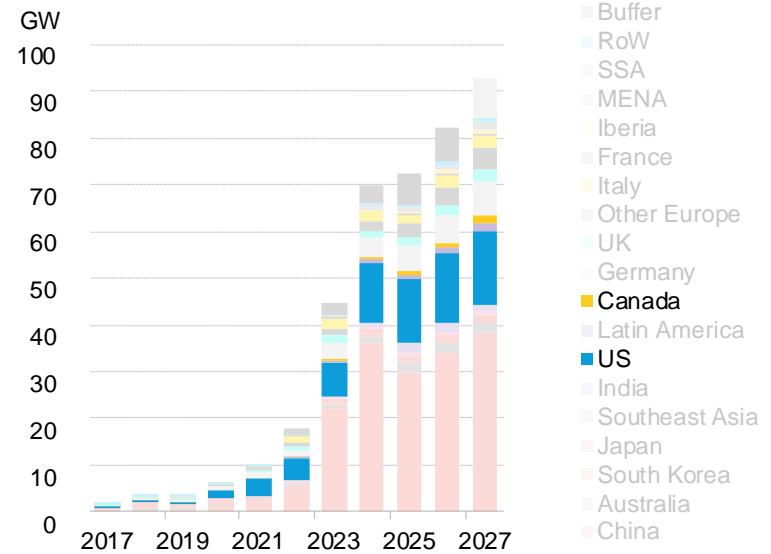
# ... with North America being a significant part of the market

## Global near-term passenger EV sales by market



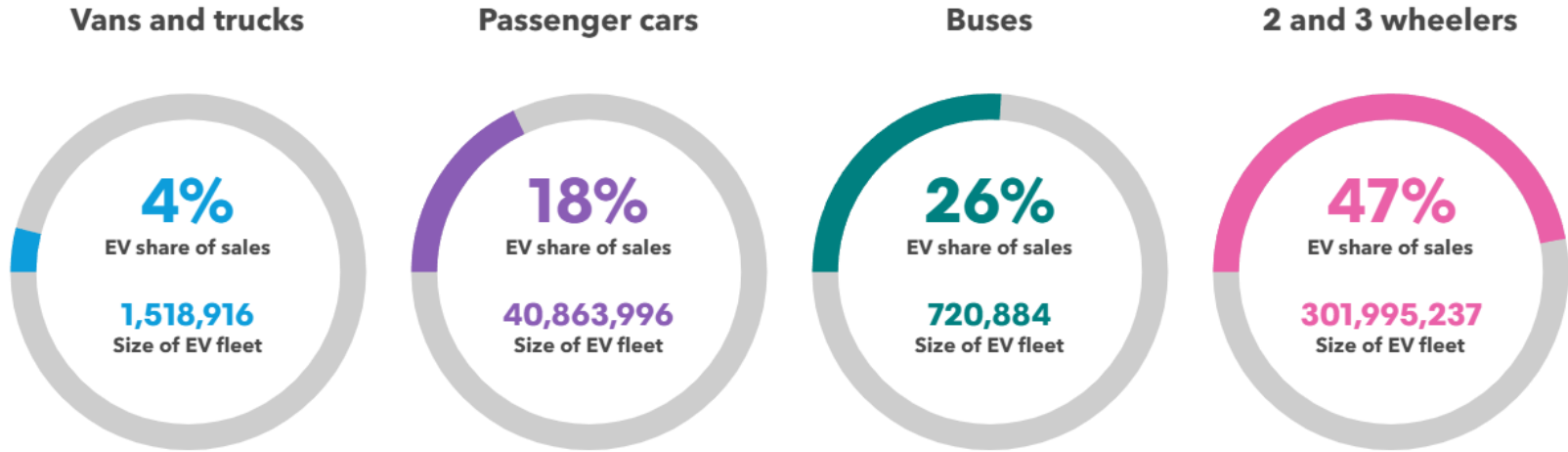
Source: BloombergNEF. Note: Europe includes the European Union, the UK and European Free Trade Association (EFTA) countries. EV includes battery-electric and plug-in hybrid vehicles.

## Global gross energy storage capacity additions by market



Source: BloombergNEF. Note: SSA is Sub-Saharan Africa, MENA is Middle East and North Africa. Countries ordered by regional group. Buffer refers to headroom not explicitly allocated to an application. RoW is Rest of World.

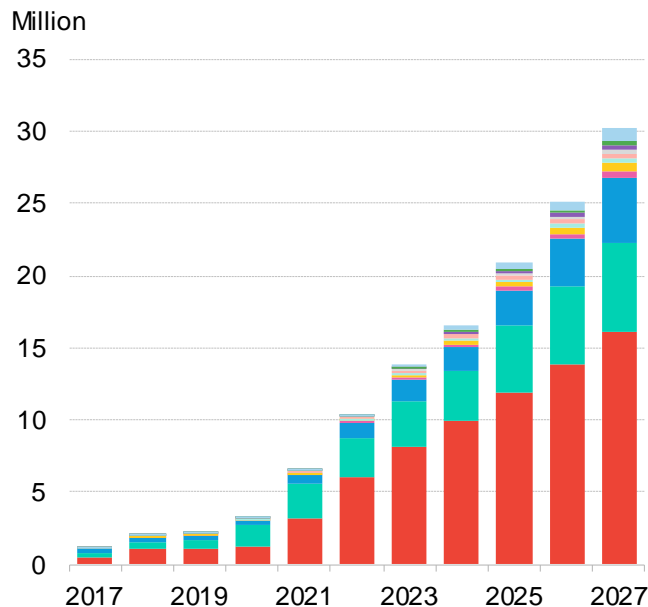
# The picture of the EV industry today



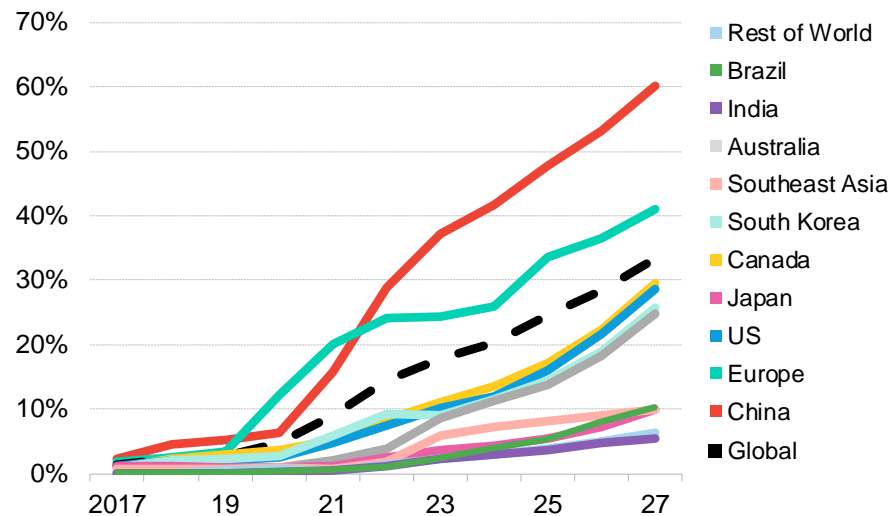
Source: BloombergNEF. Note: Data as of the end of 2023.

# Some EV markets are doing better than others

## Global near-term passenger EV sales by market



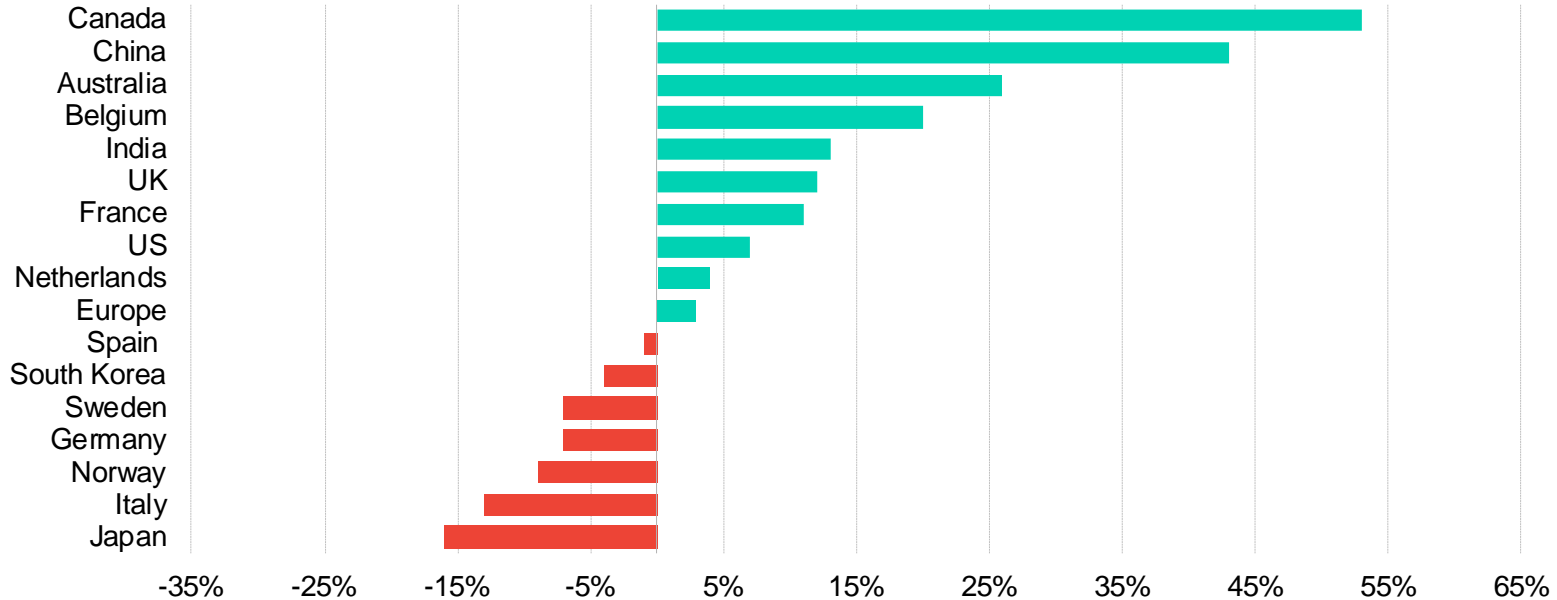
## Share of new passenger-vehicle sales by market



Source: BloombergNEF. Note: Europe includes the European Union, the UK and European Free Trade Association (EFTA) countries. EV includes battery-electric and plug-in hybrid vehicles.

# Some EV markets are experiencing slower sales growth

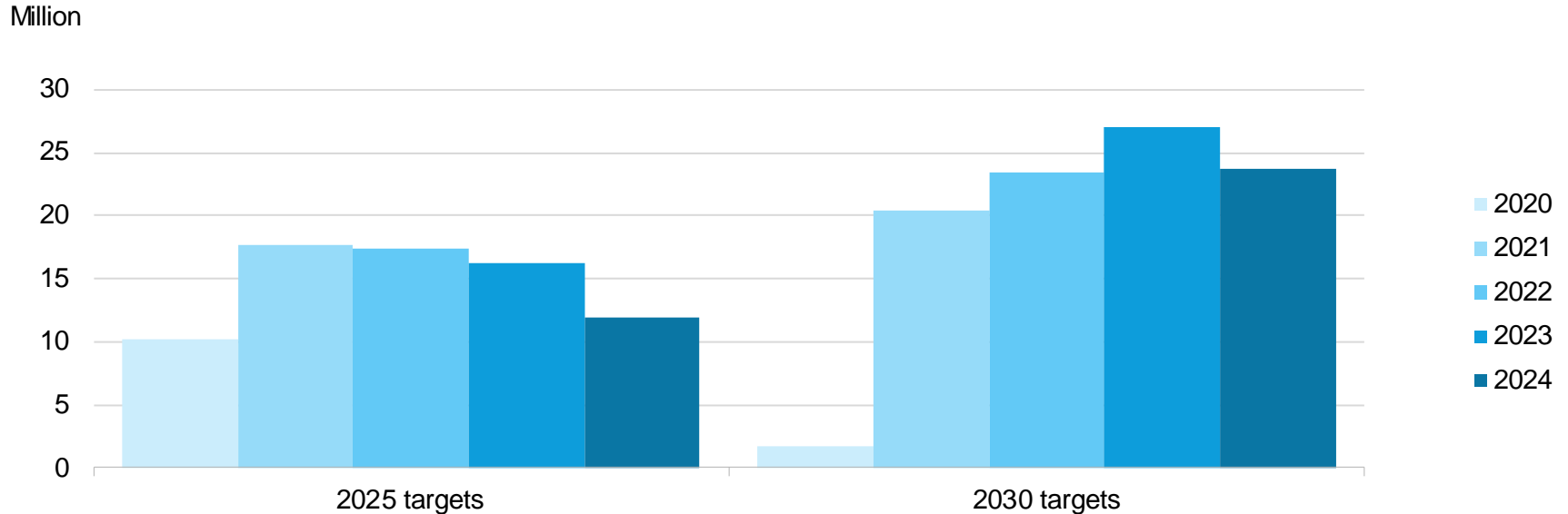
## Year-on-year change in passenger EV sales in selected markets, 1H 2024



Source: BloombergNEF, MarkLines, Jato Dynamics. Note: Includes battery electric vehicles and plug-in hybrids. Europe includes the 27 European Union countries, plus the UK, Norway, Iceland and Switzerland.

# Several automakers have pulled back from their aggressive EV sales and ICE phase-out targets

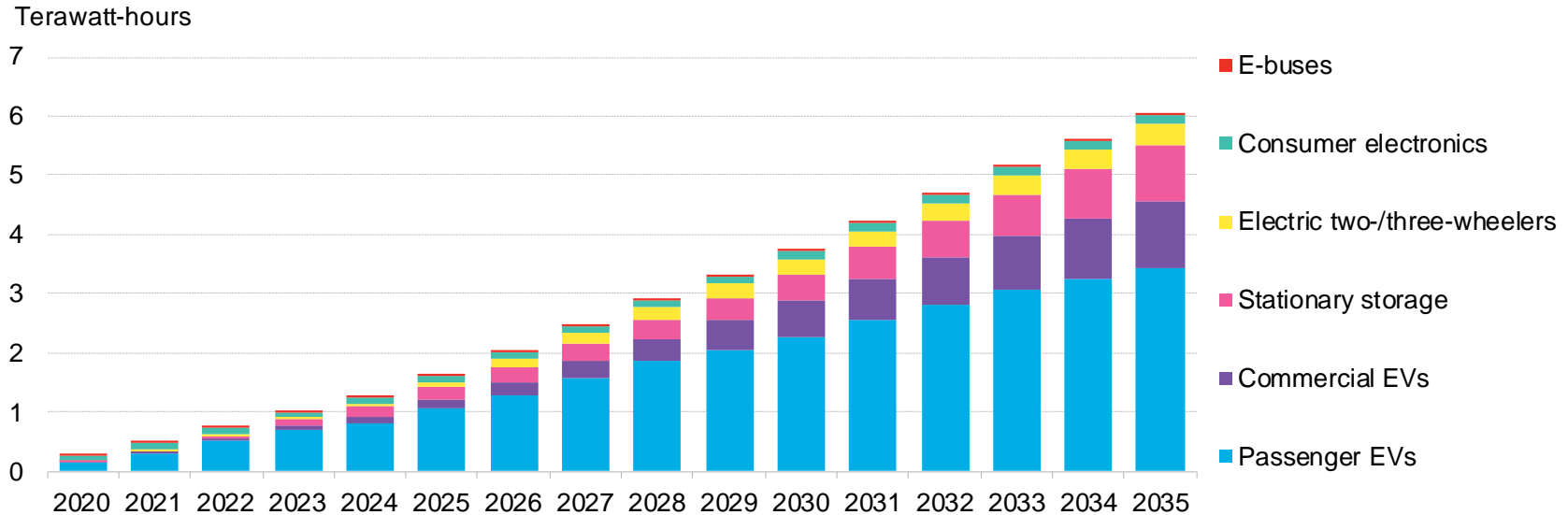
## Global annual combined EV sales targets announced by legacy automakers



Source: BloombergNEF, automaker announcements. Note: Excludes targets by EV-only automakers, such as Tesla. Values for 2024 consists of EV sales targets announced through September 5, 2024.

# Demand for batteries expected to exceed 3.7 terawatt-hours by 2030

## Lithium-ion battery demand outlook in the Economic Transition Scenario



Source: BloombergNEF, Avicenne.



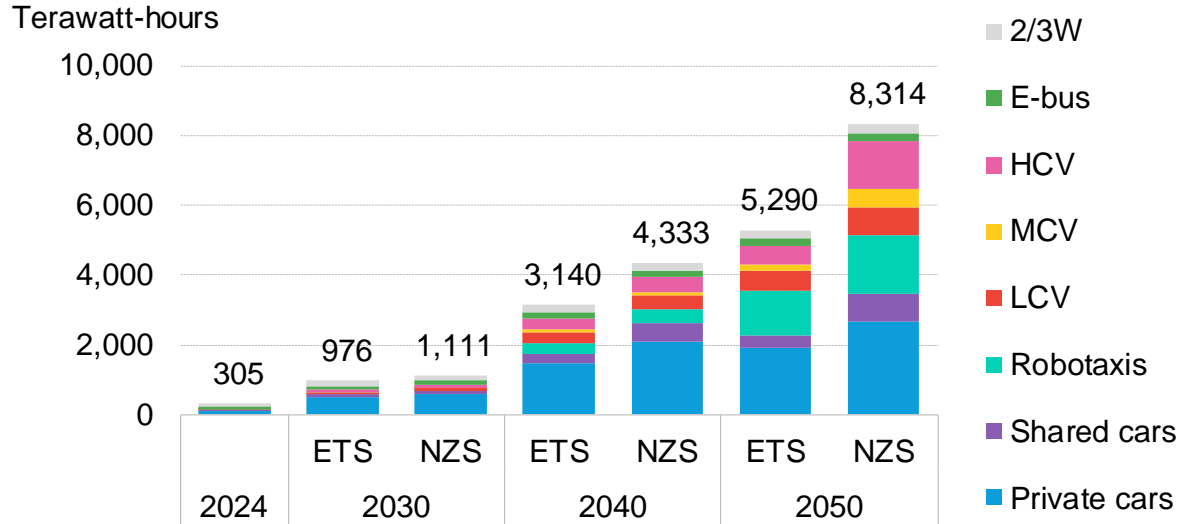
# EV charging infrastructure is a key part of the equation



Source: EV Safe Charge

# A fully electric fleet requires more than 8,000TWh by 2050

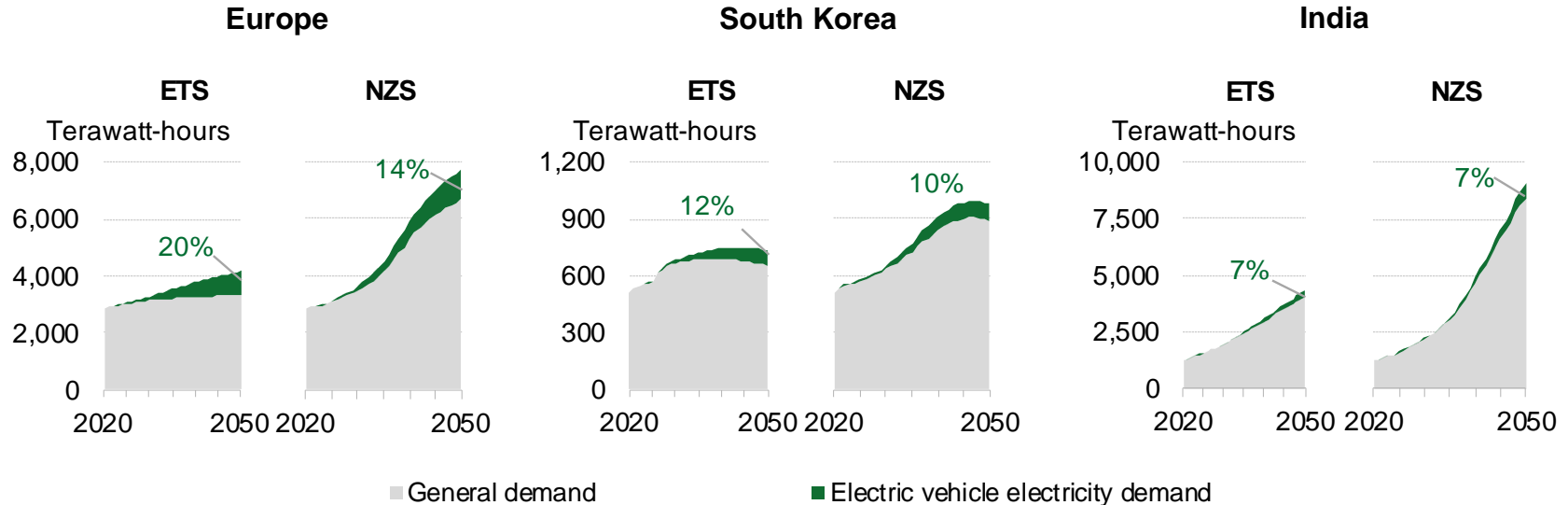
## Global electricity demand outlook by electric-vehicle segment and scenario



Source: BloombergNEF. Note: ETS is Economic Transition Scenario, NZS is Net Zero Scenario. LCVs, MCVs and HCVs are light-, medium- and heavy-duty commercial vehicles.

# ... accounting for 7-20% of electricity demand

Electricity demand outlook for selected regions, Economic Transition Scenario (ETS) and Net Zero Scenario (NZS)



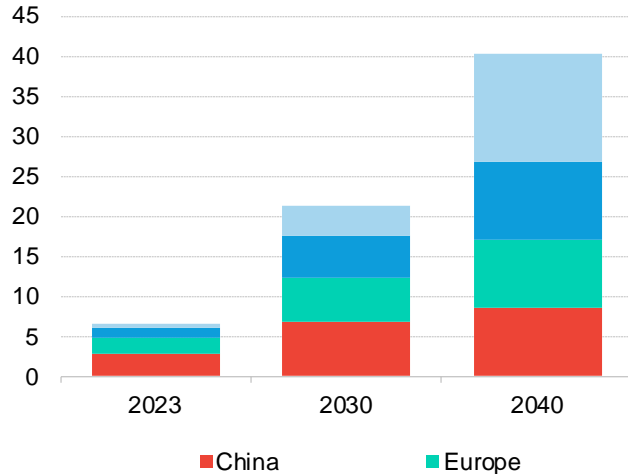
Source: BloombergNEF. Note: Uses general electricity demand projections from BNEF's New Energy Outlook 2024. This is the final energy consumption and excludes any losses in transmission. EV electricity demand includes demand from passenger EVs, commercial EVs, e-buses and electric two- and three-wheelers. Percentages refer to EV electricity demand's share of the total in 2050.

# AC will grow more than the DC charger market

## Annual sales of chargers, by power category and region

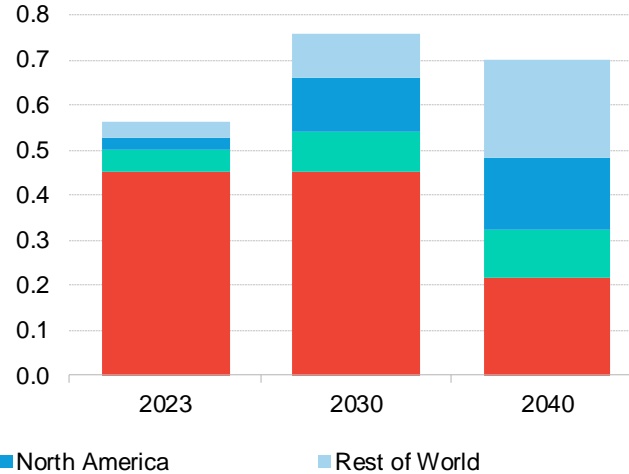
### AC (7-22kW)

Million connectors



### DC (50kW+)

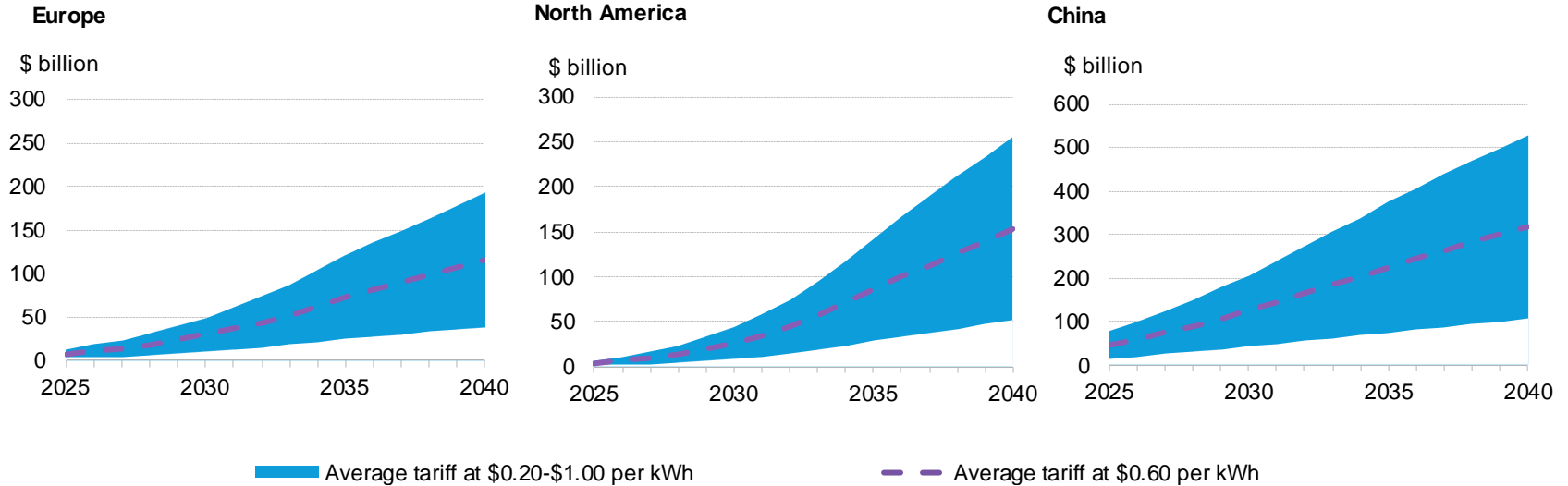
Million connectors



Source: BloombergNEF. Note: AC is alternating current; DC is direct current; kW is kilowatt.

# Public charging revenues rocket

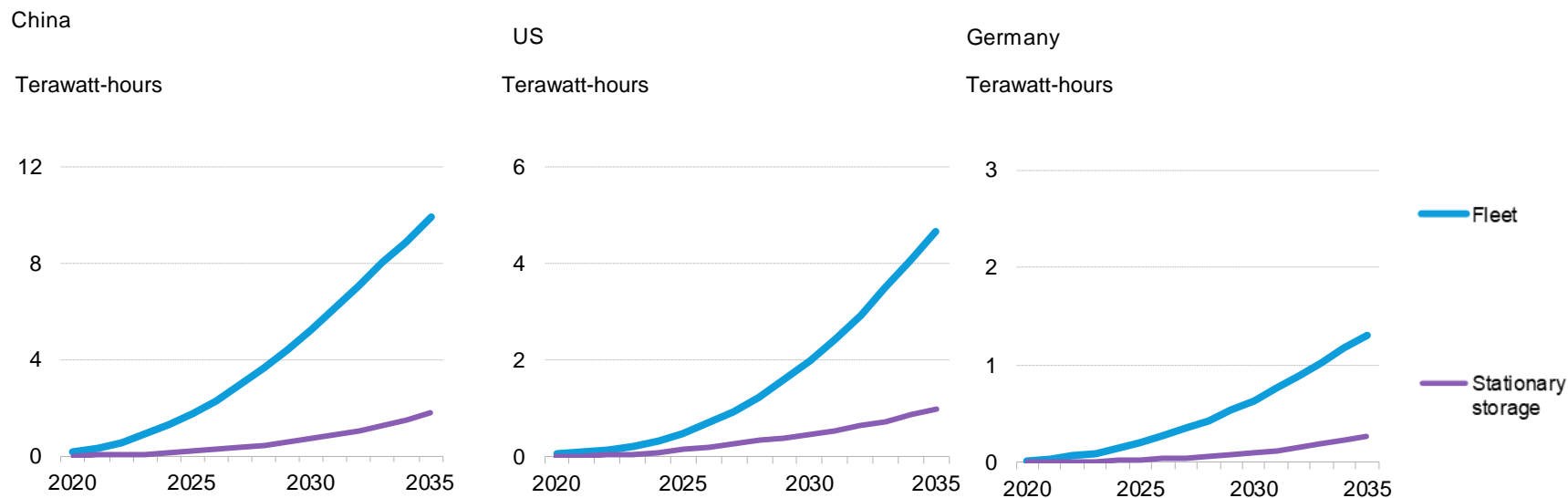
## Public charging revenue, by region and average tariff price



Source: BloombergNEF. Note: Includes public charging for all vehicle types. Real tariffs can vary from those shown; kWh is kilowatt-hour.

# Fleet capacity will far exceed BNEF's forecast for stationary storage

## Forecast stationary storage and BEV fleet capacity



Source: BloombergNEF's Electric Vehicle Long-Term Outlook interactive dataset, Energy Storage Battery Outlook interactive dataset. Note: Uses fleet forecast from the Long-Term Electric Vehicle Outlook 2023 and assumes average BEV battery capacity of 55 kilowatt-hours to account for spread in model specifications. Stationary storage outlook includes grid scale and residential storage.

# Growing EV demand will have downstream implications

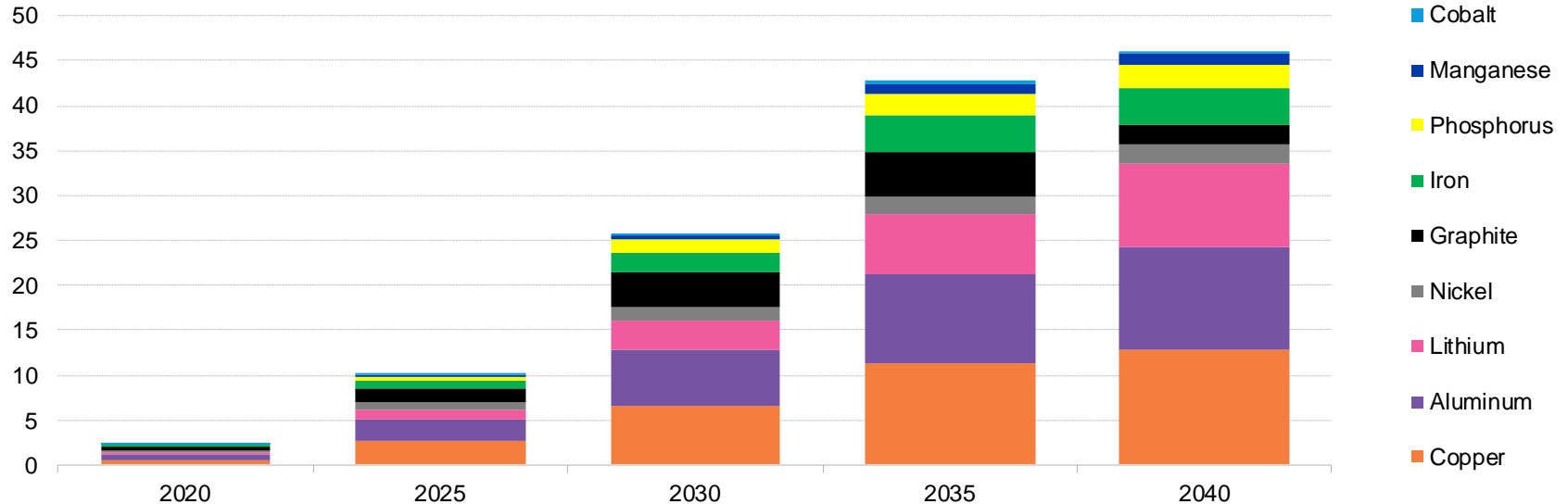


*Photographer: Krisztian Bocsi/Bloomberg*

# Demand for metals from lithium-ion batteries exceeds 25 million metric tons in 2030

## Annual metals demand from lithium-ion batteries under the Net Zero Scenario

Million metric tons

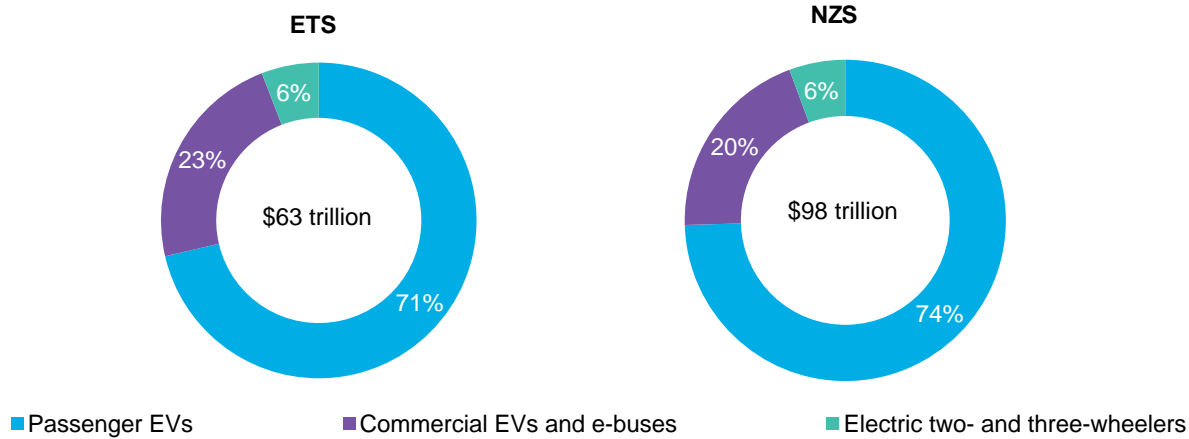


Source: BloombergNEF. Note: Lithium is expressed in million metric tons lithium carbonate equivalent (LCE). Note: Demand occurs at the mine mouth, one year before battery demand.



# EVs create a \$63 trillion market opportunity by 2030 based on ETS modeling

Estimated global EV market opportunity by 2050 – Economic Transition Scenario and Net Zero Scenario

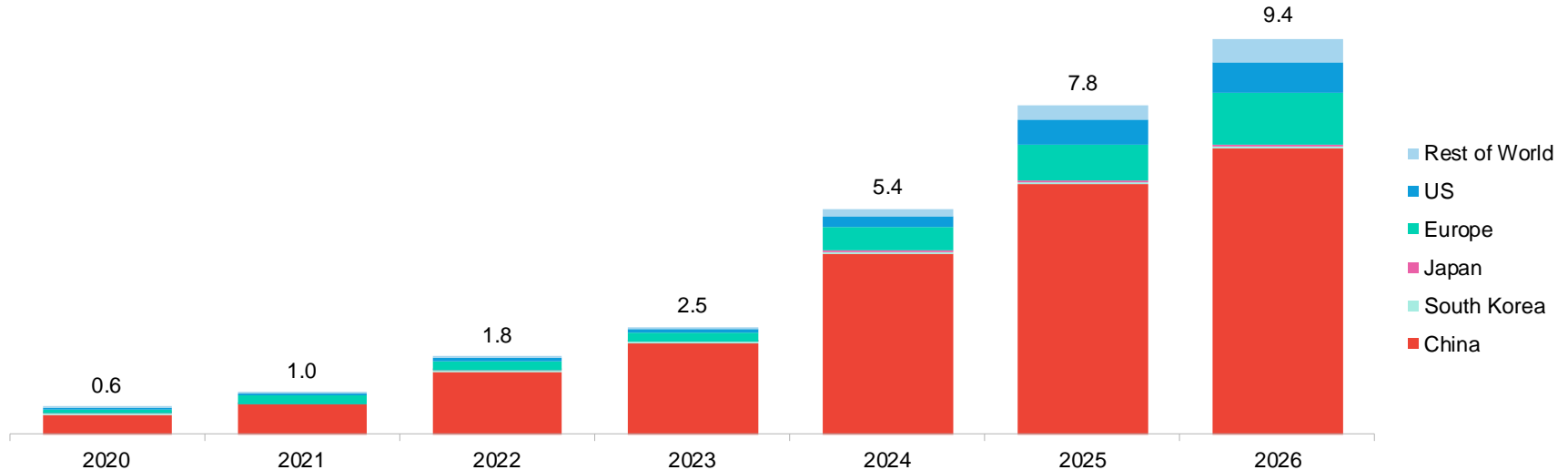


Source: BloombergNEF. Note: Includes battery electric and plug-in hybrid electric passenger and commercial vehicles, battery electric buses and electric two- and three-wheelers. Estimates are cumulative, spending starts in 2024. Dollars are in real 2023 terms. ETS is Economic Transition Scenario, NZS is Net Zero Scenario.

# Battery manufacturing ramping up globally, but China leads the way

## Global lithium-ion nameplate cell manufacturing capacity

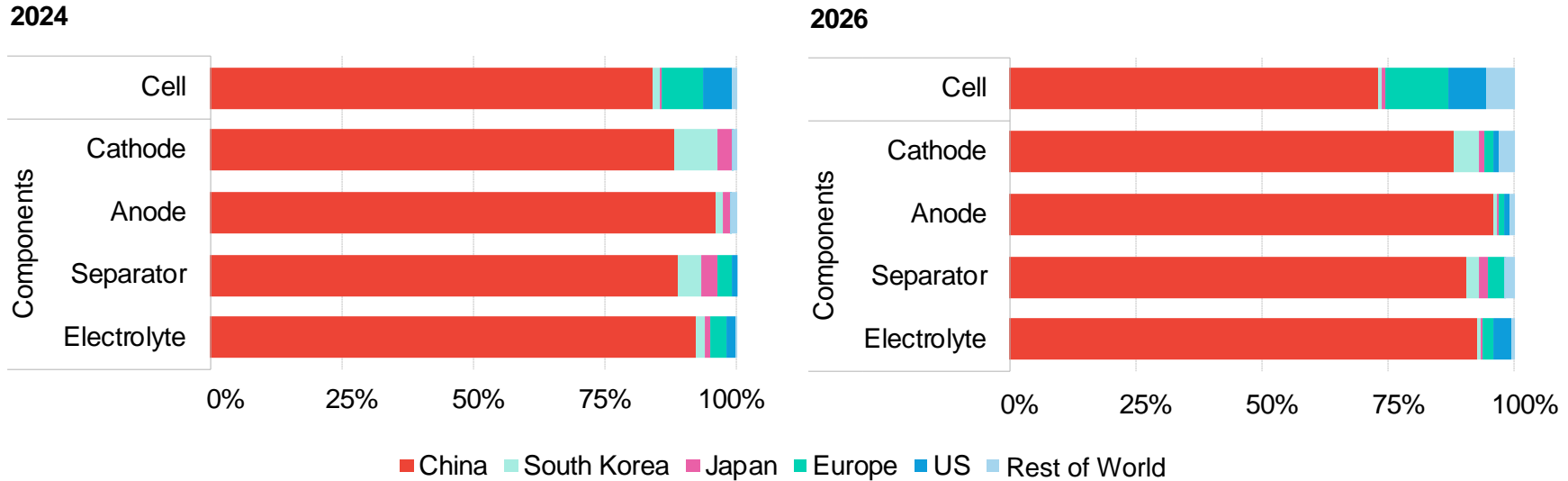
Terawatt-hours



Source: BloombergNEF. Note: Data up to 2024 includes fully commissioned capacity. Data starting from 2025 includes announced, under-construction and fully commissioned capacity, not risk adjusted.

# China dominates across the battery value chain

Global lithium-ion battery cell and component manufacturing capacity by location, 2024 and 2026

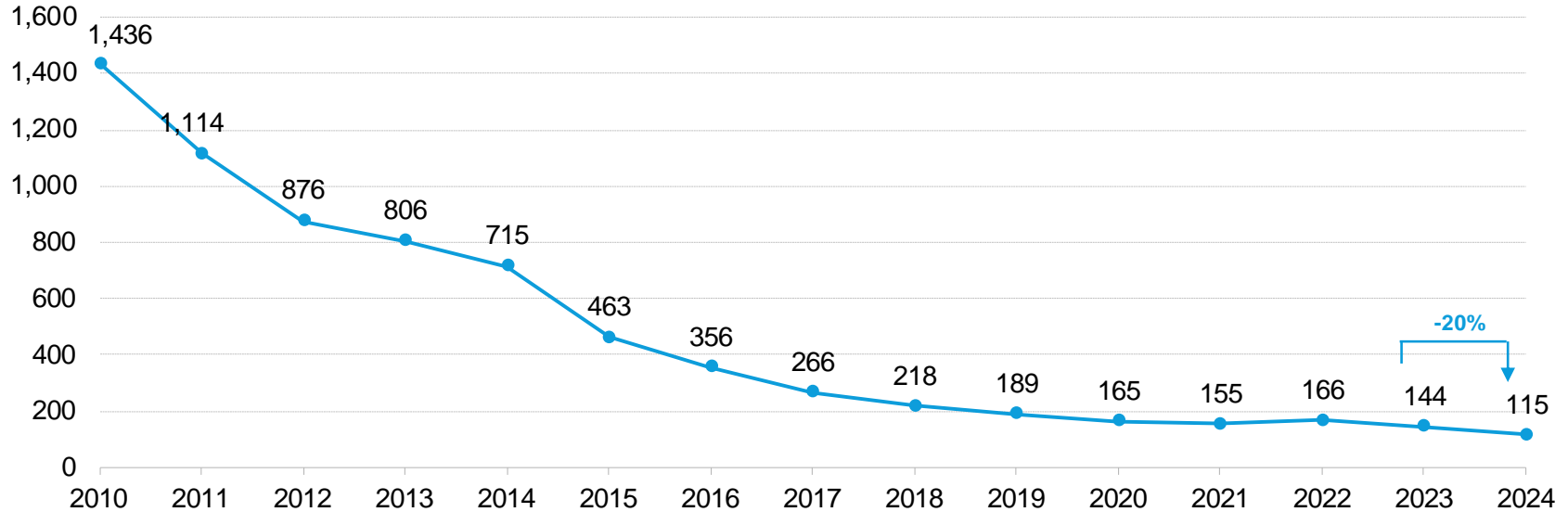


Source: BloombergNEF. Note: Supply data are fully commissioned plants as of November 2024. 2026 data is based on fully commissioned, under-construction and announced capacity additions.

# Lower battery prices have greatly contributed to the uptake in EVs and stationary storage

## Volume-weighted average of lithium-ion battery pack prices, all sectors

\$ per kilowatt-hour (real 2024)

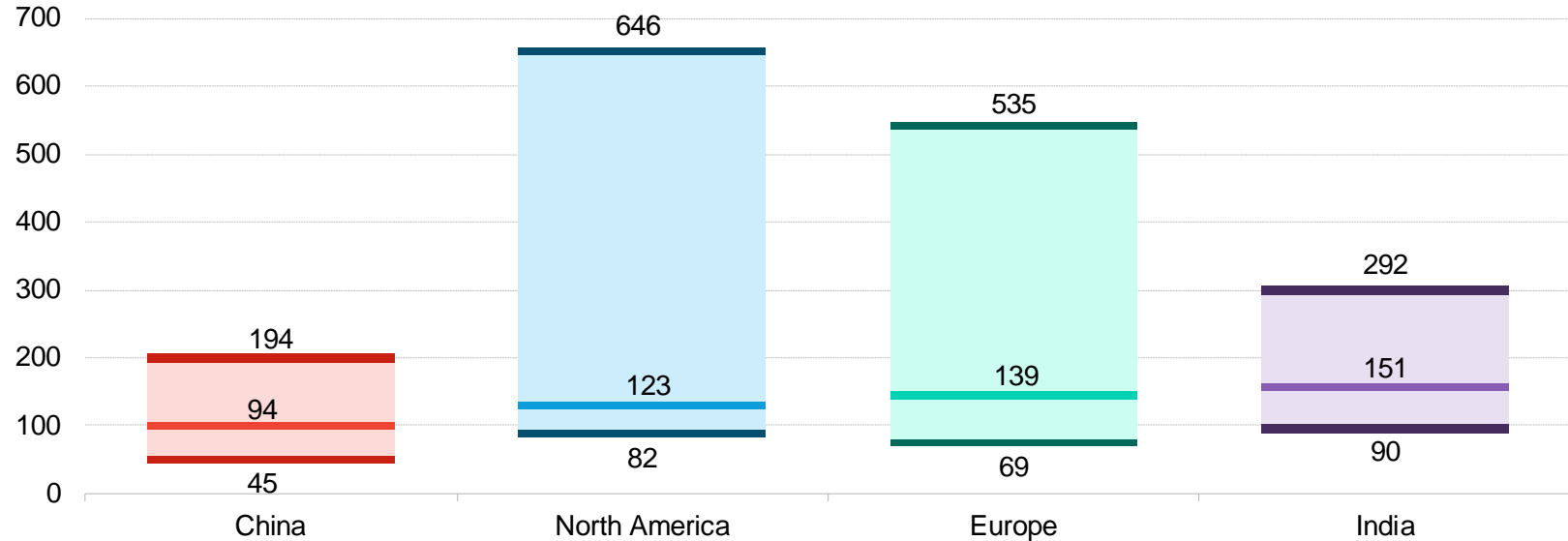


Source: BloombergNEF. Note: Historical data has been adjusted to real 2024 dollars.

# Average prices in North America and Europe were 31% and 48% higher than in China

## Volume-weighted average pack price and range by region delivered in 2024

\$ per kilowatt-hour (real 2024)

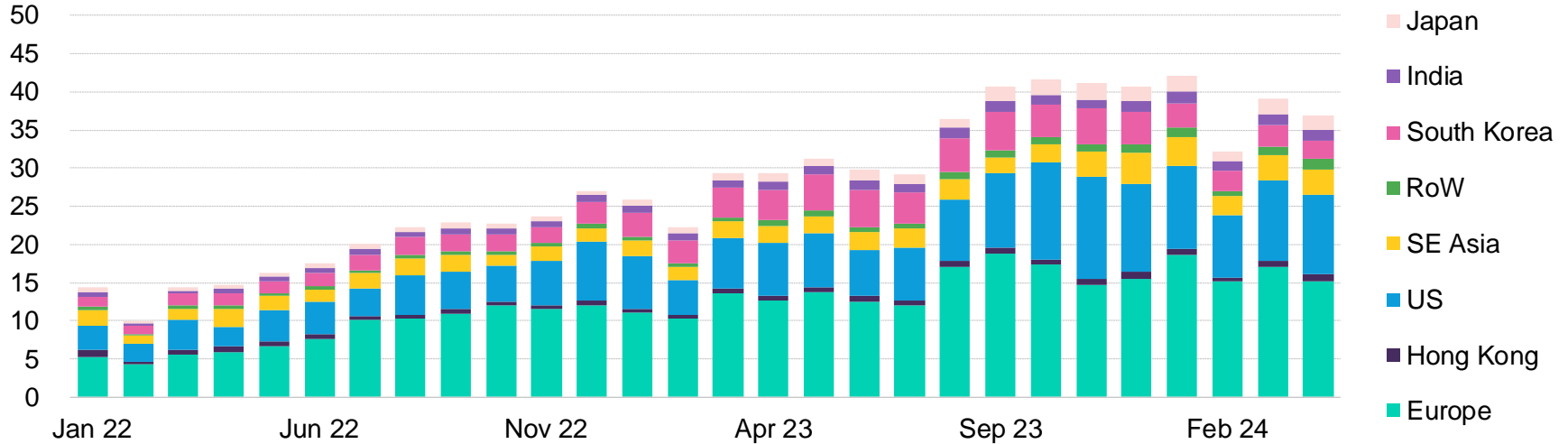


Source: BloombergNEF

# China has become a major exporter of batteries

## Mainland China's estimated lithium-ion battery export capacity, by destination

Gigawatt-hours



Source: BloombergNEF, General Administration of Customs of China, Sinoimex. Note: The HS code is 85076000, which includes both 'lithium-ion accumulators monomer' and 'lithium-ion accumulators system'. The code includes batteries for consumer electronics, electric vehicles and energy storage sectors. RoW is Rest of World, SE Asia is Southeast Asia.

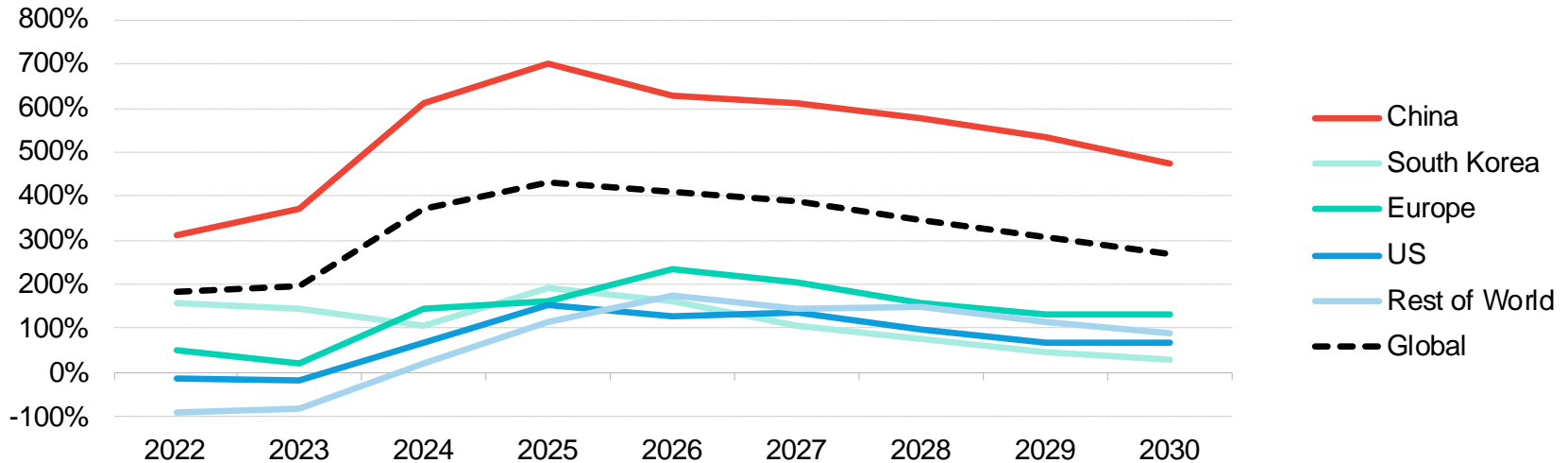
**Almost three years since the  
US Inflation Reduction Act  
was passed...**



*Photographer: Stefani Reynolds/Bloomberg*

# China is experiencing overcapacity

## Lithium-ion battery cell manufacturing overcapacity ratio if planned factories are built, by market



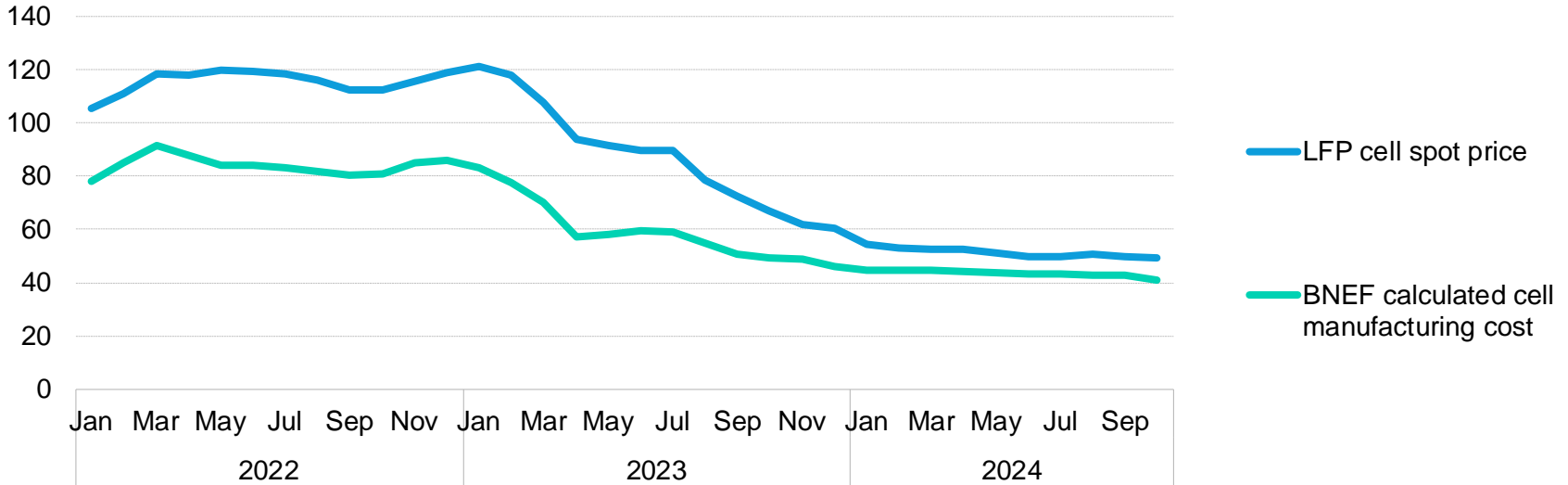
Source: BloombergNEF. Note: Overcapacity ratio is based on the excess cumulative cell manufacturing capacity (cumulative cell manufacturing capacity minus annual demand) over each year's demand in corresponding markets. Demand is based on BNEF's Long-Term Electric Vehicle Outlook 2024 and 2H 2024 Energy Storage Market Outlook. Nameplate cumulative manufacturing capacity is as of November 2024. Excludes pack assembly plants. Manufacturing capacity up to 2023 includes only fully commissioned capacity. Future capacity is based on plans tracked by BNEF's battery manufacturing database based on commissioning date before December 31 of respective years.



# Lithium-ion battery cell margins are being squeezed

## China LFP cell spot price and BNEF calculated LFP cell manufacturing cost

\$ per kilowatt-hour



Source: BloombergNEF, ICC Battery. Note: The cell mentioned here is in prismatic format and excludes taxes. Lithium iron phosphate (LFP) spot price comes from the ICC Battery price database. Estimated cell manufacturing cost uses the BNEF BattMan Cost Model.

# North America and Europe face challenges...

## GM delays Indiana electric vehicle battery factory, finalizes deal with Samsung

Production at an electric vehicle battery cell plant jointly run by General Motors and Samsung SDI has been delayed as EV sales have slowed in the U.S. The companies finalized their agreement Tuesday to jointly run the new factory in New Carlisle, Indi...

By The Associated Press  
August 28, 2024, 10:22 AM



## Bloomberg Umicore Delays \$2 Billion Ontario Plant as EV Demand Slows

- Postponement is latest blow for Canada's nascent industry
- Freeland says government's industrial plan still on track

By [Monique Mullina](#)  
July 26, 2024 at 4:01 PM EDT

Source: Associated Press, Bloomberg, CNBC.



## Ford delays new EV plant, cancels electric three-row SUV as it shifts strategy

PUBLISHED WED, AUG 21 2024:8:02 AM EDT | UPDATED WED, AUG 21 2024:10:09 AM EDT



## Bloomberg LG Slows EV Cell Plant With GM in US as Political Worries Swirl

- LG is 'adjusting the speed of overall investment' in Michigan
- South Korean firms worried Trump may roll back IRA legislation

By [Heejin Kim](#)  
July 21, 2024 at 11:43 PM EDT

## Northvolt Files for Bankruptcy With Debt of \$5.8 Billion

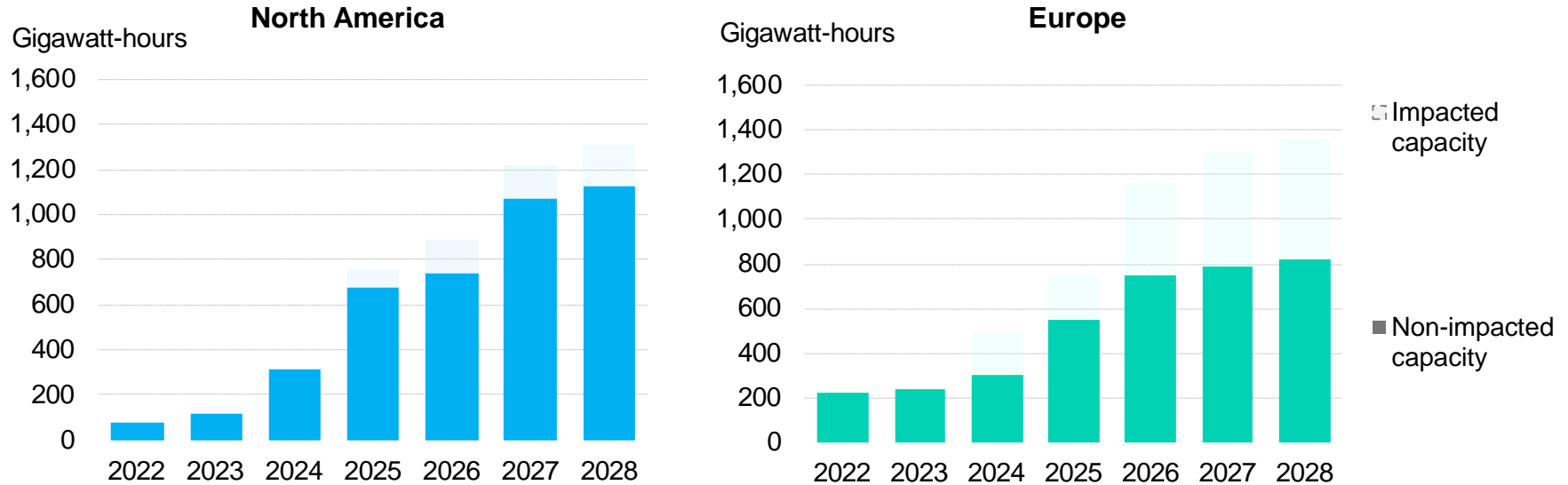
- Swedish battery maker to restructure under US Chapter 11
- Move marks blow to Europe's bid to stand up an EV supply chain

By [Irene Garcia Perez](#), [Kati Pohjanpalo](#), [Rafaella Lindeberg](#), and [Luca Casiraghi](#)

November 21, 2024 at 12:47 PM EST  
Updated on November 22, 2024 at 3:30 AM EST

# About 745 gigawatt-hours of battery manufacturing capacity in North America and Europe is affected

## Cumulative lithium-ion battery cell manufacturing capacity, North America and Europe



Source: BloombergNEF. Note: Impacted capacity refers to capacity that has been delayed, reduced from original plans or at risk based on public disclosures. Capacity is cumulative battery cell manufacturing capacity and is not risk adjusted. It refers to fully commissioned plants up to 2023, and abandoned, fully commissioned, under-construction and announced plants starting from 2024.

# How can the world compete with China's cheap batteries?



Source: Bloomberg



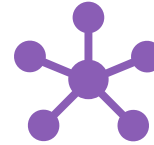
# How can the world compete with China's cheap batteries?



**Technological  
innovation**



**Policy  
intervention**



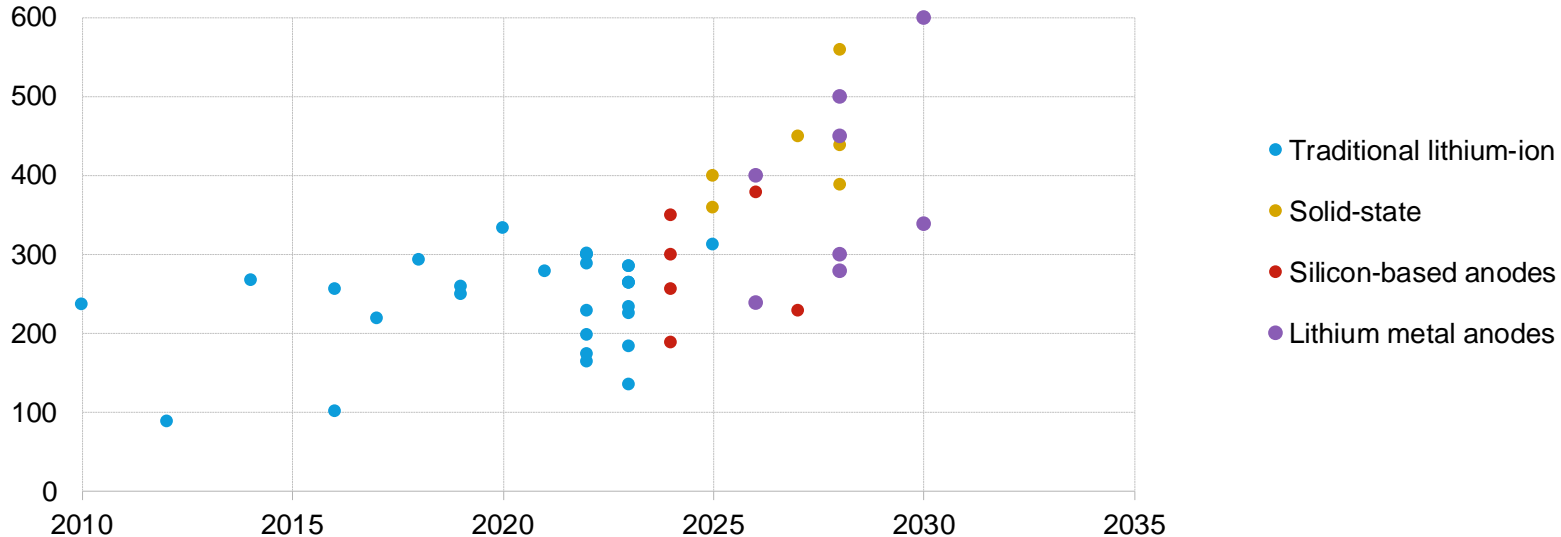
**Supply chain  
diversification**

# How can the world compete?

## 1. Technological innovation

### Selected cell energy density targets, 2010-2030

Watt-hours per kilogram

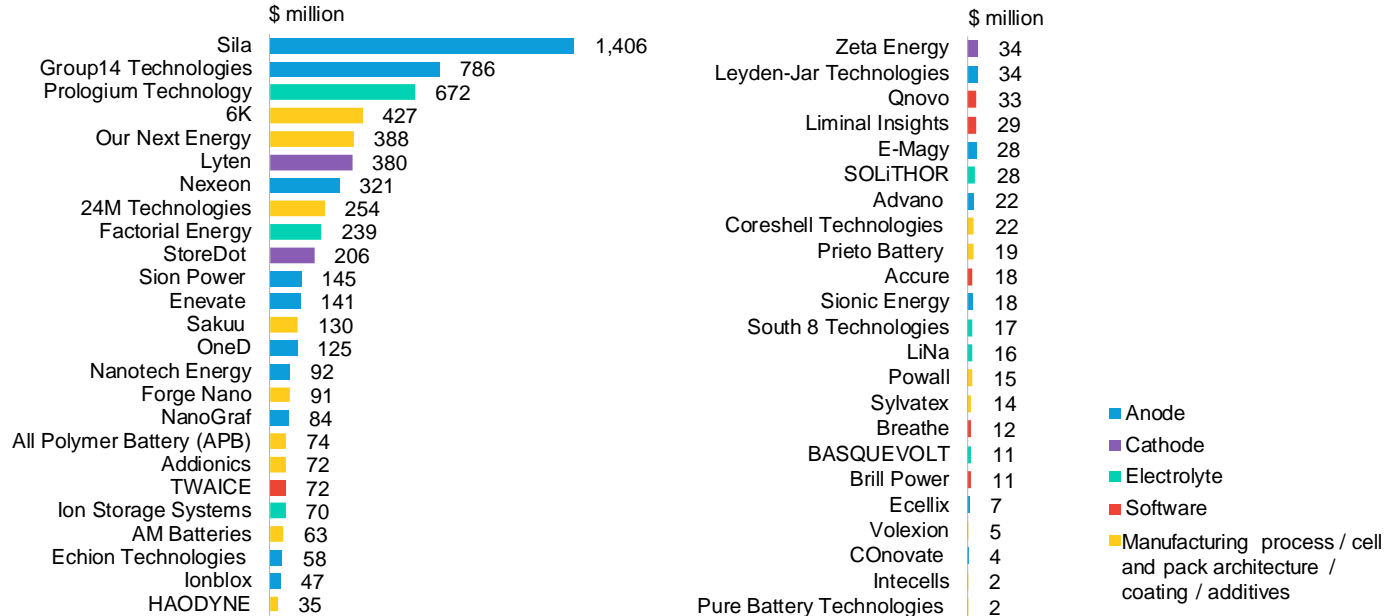


Source: BloombergNEF, company statements, Bloomberg Terminal. Note: Silicon-based anodes are typically paired with lithium-nickel-manganese-cobalt-oxide (NMC) cathodes. Solid-state batteries are typically paired with silicon-based anodes or lithium metal anodes and nickel-based cathodes. Dates correspond to target commercialization dates.

# How can the world compete?

## 1. Technological innovation

### Total VC/PE and grant funding raised by selected battery startups



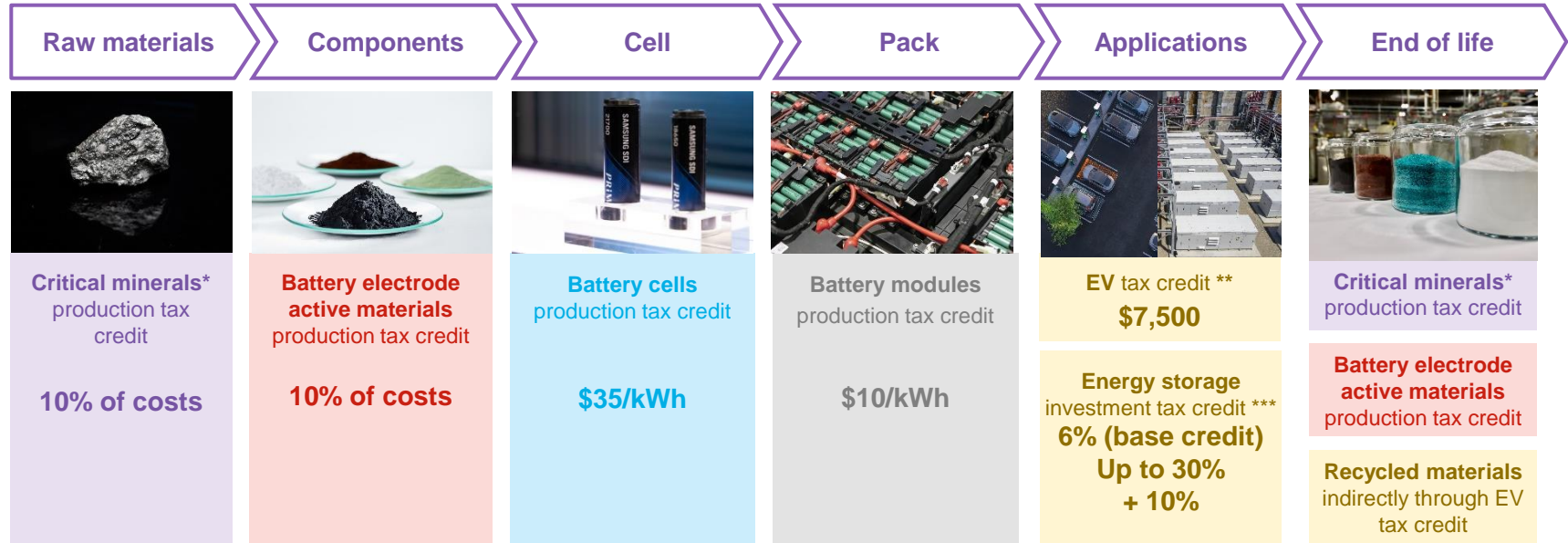
Source: BloombergNEF, CB Insights, company statements, Bloomberg Terminal. Note: The technology categories in the legend reflect the companies' core competency, but they may also work on other components of the battery. Values indicate capital raised as of September 10, 2024. VC/PE refers to venture capital and private equity.

# How can the world compete?

## 2. Policy intervention



### Battery-related tax credits in the US Inflation Reduction Act



Source: EVBox, Daimler, Bloomberg, Ascend Elements, Bloomberg Mercury, BASF. Note: \*Critical minerals require mining or refining in the US at specific purity levels. \*\*EV credits include additional incentives for used clean vehicles and commercial clean vehicles. \*\*\*Energy storage is eligible for additional credits of 10% energy community adder and 10% or 20% environmental justice adder. kWh is kilowatt-hour.



# How can the world compete?

## 2. Policy intervention



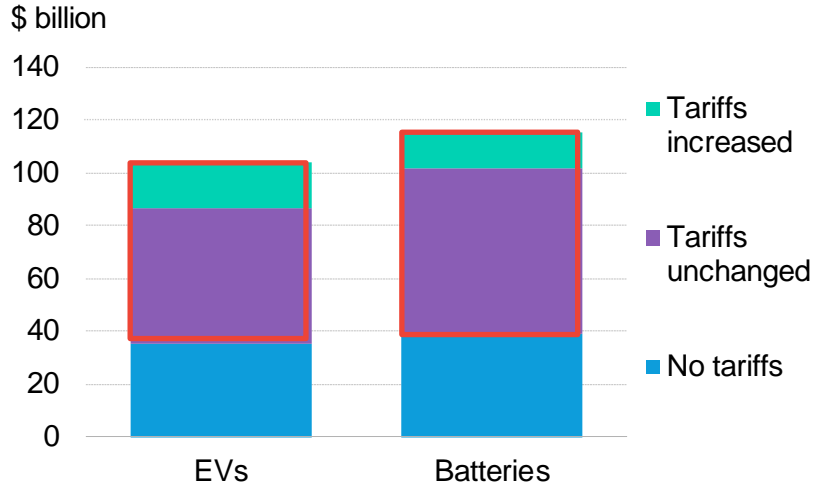
### Proposed change in US clean-tech tariffs on Chinese imports related to batteries

Technology	Prior Section 301 tariff	New Section 301 tariff	New maximum tariff	New Section 301 tariff date		
				2024	2025	2026
<b>Electric vehicles (EVs)</b>	25%	100%▲	102.5%	●		
<b>EV lithium-ion batteries</b>	7.5%	25%▲	28.4%	●		
<b>Other lithium-ion batteries</b>	7.5%	25%▲	28.4%			●
<b>Battery parts (non-lithium-ion batteries)</b>	7.5%	25%▲	Varies	●		
<b>Natural graphite</b>	0%	25%▲	25%			●
<b>Other critical minerals</b>	0%	25%▲	Varies	●		

Source: BloombergNEF, US International Trade Administration, US International Trade Commission, Bloomberg. Note: Maximum tariffs are the sum of the new tariffs and other countrywide tariffs, including base rates, anti-dumping and countervailing duty tariffs. Actual tariff rates may be lower for goods imported under a US quota and for companies that cooperate with US trade regulator audits. ● indicates year in which a revised tariff becomes effective.

# Tariff hikes affected imports for EVs and batteries in 2024, across regions

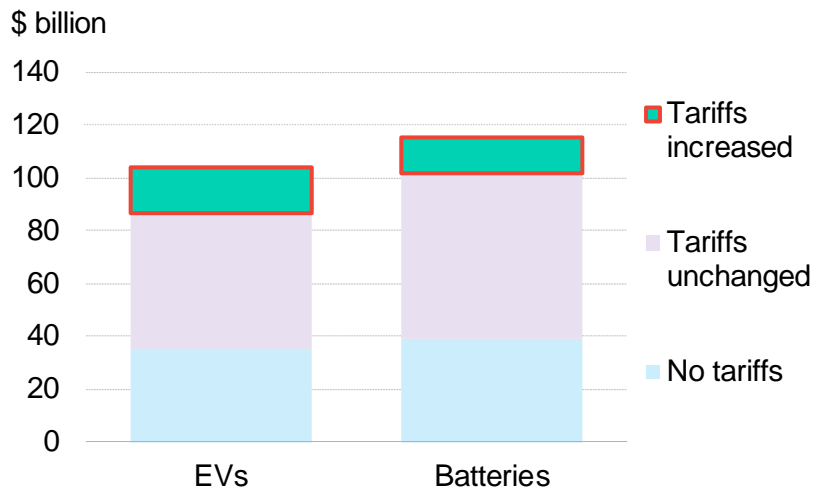
Value of global EV and battery imports by applicable tariff over 2024



Source: BloombergNEF, Sinoimex. Note: Value of imports through October. Import tariffs tracked across Group of 20 members, which account for the bulk of imports for the sectors shown.

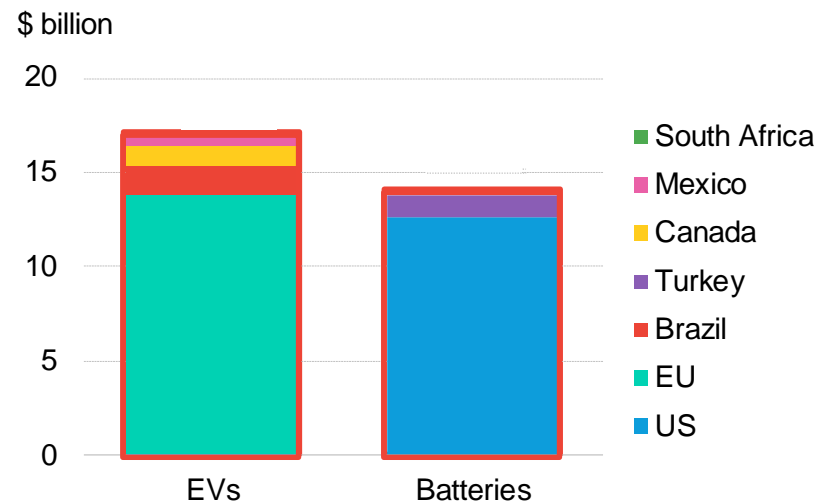
# Increased tariffs added over \$31 billion to EV and battery imports

Value of global EV and battery imports by applicable tariff over 2024



Source: BloombergNEF, Sinoimex. Note: Value of imports through October. Import tariffs tracked across Group of 20 members, which account for the bulk of imports for the sectors shown.

Value of EV and battery imports on which tariffs increased over 2024



Source: BloombergNEF, Sinoimex. Note: Value of imports through October.

# President Trump announced additional tariffs on imports from Canada, Mexico and China



**ADDRESSING AN EMERGENCY SITUATION:** The extraordinary threat posed by illegal aliens and drugs, including deadly fentanyl, constitutes a national emergency under the International Emergency Economic Powers Act (IEEPA).

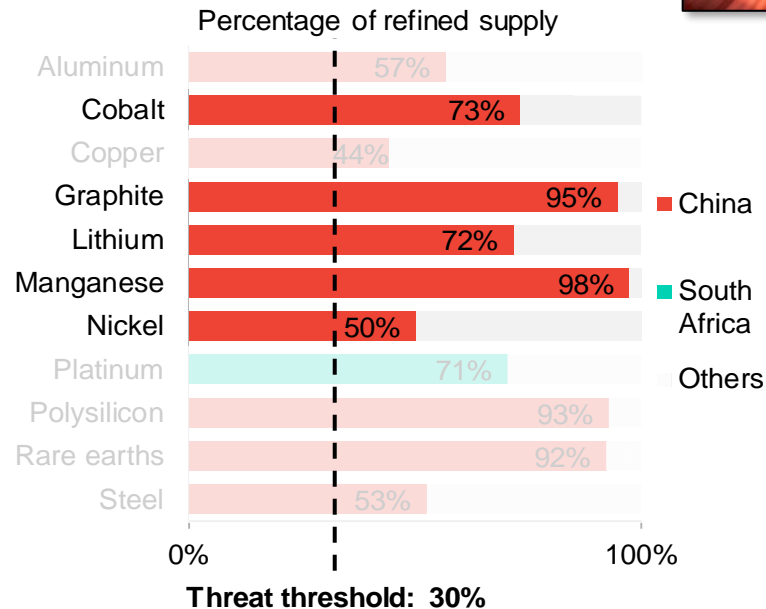
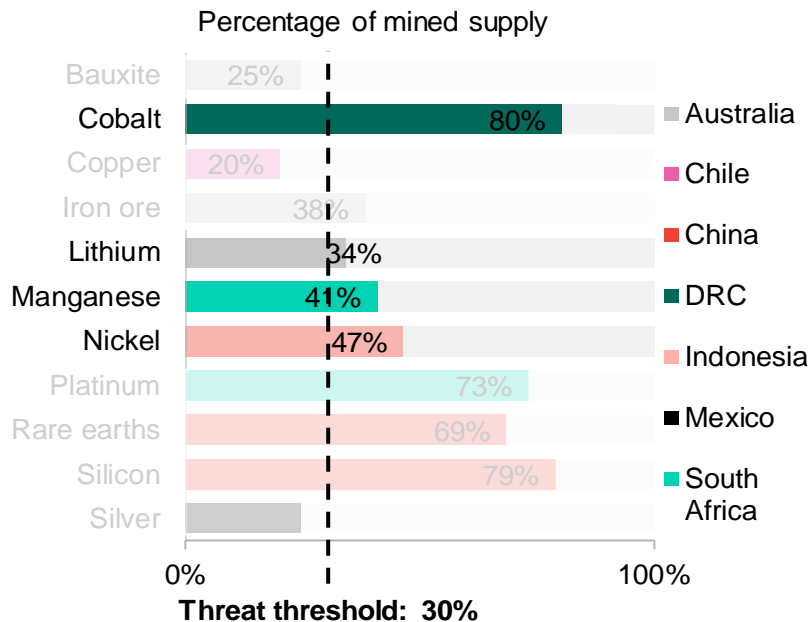
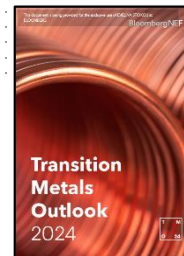
- Until the crisis is alleviated, President Donald J. Trump is implementing a 25% additional tariff on imports from Canada and Mexico and a 10% additional tariff on imports from China. Energy resources from Canada will have a lower 10% tariff.

Source: US White House

# How can the world compete?

## 3. Supply chain diversification

Mined and refined supply of energy transition metals in 2023, by top producing country



Source: International Energy Agency, International Manganese Institute, US Geological Survey, World Platinum Investment Council, BloombergNEF. Note: For details see BNEF's Transition Metals Outlook 2024.

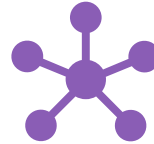
# How can the world compete with China's cheap batteries?



**Technological  
innovation**



**Policy  
intervention**



**Supply chain  
diversification**



**International  
collaboration**

# Thank you!

Get in touch with us

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